

## WHO WE ARE: PETROLEUM KNOWLEDGE FOR THE WORLD

Petrad was initiated by the Norwegian Ministry of Development Assistance, Norad and the Norwegian Petroleum Directorate in 1989 as a pilot project and became an independent, non-profit making government foundation in 1994. PETRAD – International Programme for Petroleum Management and Administration works to facilitate knowledge and experience sharing on petroleum management, administration and technology with managers and experts in governments and national oil companies world-wide. Petrad is situated in Stavanger, the oil capital of Norway, and shares offices with the Norwegian Petroleum Directorate and the Petroleum Safety Authority Norway. As part of the Norwegian contribution to development aid and internationalization of the Norwegian petroleum industry, Petrad shares Norwegian government and industry knowledge and experience of managing the petroleum sector through capacity and competence development with a high level of expertise. Being able to draw on the combined resources of the Norwegian and International oil and gas industry, PETRAD is able to provide for knowledge and experience sharing between present and future leaders of the petroleum sector worldwide. Petrad is thus able to assist developing nations with all of the elements of efficient petroleum resource management as well as promoting the Norwegian petroleum industry. PETRAD is ethically and morally dedicated and obliged to share the Norwegian oil and gas experience with all nations that see this as a benefit.



# PETRAD

Petroleum knowledge for the world

news



Dr. Øystein Berg, Managing Director

On the first newsletter we ran a short introduction of the work we do, this time around we wish to focus predominately on *some* of the projects we have completed since the July newsletter. Also, we wish to thank you all for your kind replies – it was good to hear from old friends. Let's stay in touch.

Best regards  
Øystein



Bengt Hope, Assistant Managing Director  
Nils Henrik Fuglestad, Project Director

### Completion of the 8-weeks Programmes

The 8-weeks programmes in Stavanger have annually been held for over 20 years, and it's the core to PETRAD's work. This year we had 47 representatives from 22 countries whom mostly are civil servants with responsibilities related to petroleum resources management and national oil companies' professionals or civil society representatives. Petroleum Policy and Resource Management concentrates on how a country can develop its petroleum resources in the best way to the benefit of all the people in the country. The programme is based on the premise that these resources can add substantially to a nation's development and wealth, and should be managed by national authorities. It is also recognized that profit-seeking companies, often coming from outside the nation in question, can bring technical, organisational and financial capabilities which will be decisive for a successful development of the petroleum resources.

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# THE WORK WE DO: CAPACITY DEVELOPMENT FOR THE FUTURE

With the increasing requests for capacity building programs, PETRAD continues the unyielding journey of sharing the petroleum knowledge and experience Norway has gained over these last decades, thus also, improving along the way.

PETRAD has completed the 20th of the two annual 8-week programs which after all these years are still highly sought after. With testimonies stating the impact PETRAD makes on their nations, national oil companies, governments, and the civil society. It proves – we do make a difference.

With teachings such as Oil – a curse or a blessing, we teach how the revenues can be managed in a rightful manner and how oil can strengthen a nation's economy, and benefit the people – we believe that this matters and that's what keeps us going.

With the continuous cooperation and support from The Ministry of Petroleum and Energy, The Ministry of Foreign Affairs, Norad and especially the Oil for Development Initiative, PETRAD will proceed within in its realms and work on further expanding our knowledge, teachings and resource personnel so that the teachings will always reflect the present situations.

PETRAD – Øystein, Ellinor, Bengt, Gunnar, Claes, Nils Henrik, Anne-Kariin, Ragnhild, Anna, Monica, Fouzia and Mona.

However, this requires proper legal framework in place and efficient monitoring by the authorities. Whilst the Petroleum Development and Operations will increase the participants' skills and give them tools to assist their country's authorities with the managing and monitoring of the development and operation phases. It is designed to introduce and communicate alternative options of how to ensure significant improvements in the management of offshore petroleum developments and operations.

A novelty in the 2011 programmes, which had basis from the 2010 programmes, was the emphasis on participants' challenges as defined by them – "Which are the most important challenges, problems and questions in the petroleum sector and its administration of your country? What challenges should the participants DO something about – after the program?" Each Friday this challenge element was discussed and worked on along with 8 intensive weeks of lectures, case work, excursions. The 8-weeks is not just 8 intensive weeks of work, but an international gathering of highly educated persons whom are promising to be leaders in their governments/organizations. At the end of those 8-weeks they depart not just like colleagues, but also good friends. We in PETRAD feel like we have 47 new PETRAD family members.

Further information about the 8-weeks programmes can be found on the PETRAD website and the application deadline for the two programmes is 1st May 2012 and the applying can be done at [application.petrad.no](http://application.petrad.no)



## WORDS FROM A 8-WEEKS FRIEND

*Wissam Zahabi is advisor at the Prime Minister's office in Lebanon, and attended the Petrad 8-Weeks Programme in 2008.*

In October 2011, I was in Milan as part of the Lebanese delegation attending the AAPG (American Association of Petroleum Geologists) Conference and Exhibition, Ali Berro and Gaby Daaboul, Lebanese Petrad graduates from 8-weeks 2007 were also there.

I was checking in at the hotel and was waiting in a queue for a lady to finish her check-in, I then realized that the lady was Nontsikelelo Van Averbeké from South Africa, a participant at my 8 week programme in 2008 and a member of my case study group!

The next day as I went to preregister, whilst I was in the queuing, I heard somebody shouting my name, I turned back to see that it was my friend Santiago Ferro from Uruguay, also a participant in the 8 week programme in 2008, he just came in from a football match with Inter Milan.

The next day, at the Lebanese booth, a lot of familiar faces whom we met in Stavanger passed by our booth....people from NPD, from companies that hosted dinners for the participants (PGS) and many others.

The 8 week course has really made our world smaller.

*"It is a small world, this is what they say! And I believe it gets smaller when you attend the 8 week programme and share a lifetime experience with participants from different parts of the world".*

# SOUTH SUDAN



Project Directors - Nils Henrik Fuglestad and Mona Wahlen

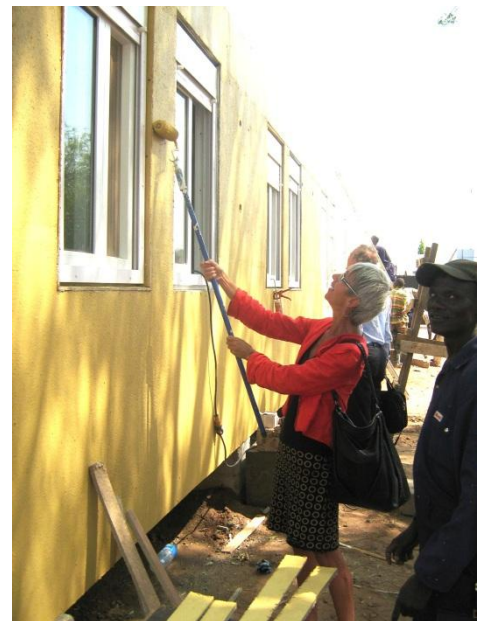
The capacity building programme, supporting the development and management of the petroleum sector in South Sudan, which was initiated in January 2010, has continued in 2011. South Sudan became an independent state from 9<sup>th</sup> of July, and from this date took over the full responsibility for the petroleum sector in the country which before independence was under the management of the Government of National Unity. Most of the resource in the previous Sudan is within the borders of South Sudan resulting in a daily production of about 350,000 bbl/d. This production provides for 98% of the revenues of the country.

The management of these resources represents a formidable task, and requires the building of solid legal and regulatory regimes as well as skilled institutions and human resources. In an initial phase the focus is on ensuring that production continues uninterrupted and the oil is sold to the market.

The implementation of the capacity building programme has been influenced by the new situation of the Republic of South Sudan. Hence, while the activities before independence were dominated by competence building through workshops and seminars, the focus now is to clarify the roles and responsibilities to the government in order to build a robust and capable institution. Major activities in this new phase have been associated with development of organizational structures and the legal framework.

4 persons from Ministry of Petroleum and Mining have participated in Petrad's 8 weeks programme "Petroleum Policy and Resource Management".

Another key area has been on the establishment of proper infrastructure. Hence, building of new office facilities for the Ministry of Petroleum and Mining has been ongoing since August and is expected to be completed early in the coming year. The facilities have been developed to support the organizational structure and the way of working.



Building Committee meeting under the tree where most of the employees have their work places today.

# REGIONAL ACTIVITIES



Gunnar Sjøgren, Project Director  
Bengt Hope, Assistant Managing Director

2011 is a year with more regional activities than before. PETRAD have arranged regional workshops in Latin America, West Africa and East Africa.

Still Petroleum Data Management is the main topic for the regional activities, but now other topics are included: Environment Management, Licensing and Negotiation and Good Governance and Anti-Corruption.

Regional activities can reach more countries and people and can widen the scope of our activities.

Challenges in one country in a region very often have similar challenges in the neighbouring countries. To learn from each other and benefit from positive results are the key elements in a regional programme.

The idea is that Norway over time more and more is the facilitator and less and less a direct contributor. We already see that such a development is taking place.

Next year there will be more regional programmes and new topics. Which topics are not decided yet, but we are in the middle of a planning process for this.



From the latest regional workshop, December 2011: Good Governance and Anti-Corruption. Participants came from Nigeria, Ghana, Cote d'Ivoire, Liberia and Sierra Leone, from both authorities and civil society.

Dear Petrad friends, we would like to know more about your activities and endeavours! Let us know how your processes are going and kindly forward you emails to [foa@petrad.no](mailto:foa@petrad.no)  
Also, to stay in touch with PETRAD endeavours, join us on Facebook! [www.facebook.com/pages/PETRAD](http://www.facebook.com/pages/PETRAD)  
For further information concerning us, kindly see our website: [www.petrad.no](http://www.petrad.no)

**With this newsletter, we wish you all the best for the New Year, see you in 2012!**